



## Solicitation Recap Report

### ITN 002-18 Employee Benefits Insurance Plans

Opened By: Georgia Hudson  
 Read By: Georgia Hudson  
 Recorded By: Lisa Marshel

Planholders: 32  
 Received: 19

#### Aetna Life Insurance Company

Mark W. Sternat, Director of Business Development  
 151 Farmington Ave.  
 Hartford, CT 06156  
 Phone Number 800-872-3862 Fax Number -

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#### Ameritas Life Insurance Corp.

Bruce E. Mieth, Senior Vice President, Group Operations  
 475 Fallbrook Blvd.  
 Lincoln, NE 68521  
 Phone Number 800-540-7784 Fax Number 402-309-2512

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#### Blue Cross and Blue Shield of Florida, Inc.

Carlton Hobgood, Vice President of Sales, Health Insurance Markets  
 4800 Deerwood Campus Pkwy.  
 Jacksonville, FL 32246  
 Phone Number 904-905-3072 Fax Number 904-301-1998

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#### Cigna

Scott E. Evelyn, Vice President, Authorized Signatory  
 1571 Sawgrass Corporate Pkwy., Suite 140  
 Sunrise, FL 33323  
 Phone Number 954-514-6800 Fax Number 954-514-6905

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#### Cigna

Chris Dudley, Account Executive  
 1571 Sawgrass Corporate Pkwy., Suite 140  
 Sunrise, FL 33323  
 Phone Number 561-542-2019 Fax Number 954-514-6905

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#### Colonial Life & Accident Insurance Company

Steven Johnson, Vice President  
 7025 Beracasa Way, Suite 104  
 Boca Raton, FL 33433  
 Phone Number 754-444-2782 Fax Number 561-571-6564

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#### Humana

Richard D. Remmers, Senior Vice President, Employer Group Sales  
 3401 S.W. 160 Ave., 3rd Floor  
 Miramar, FL 33027  
 Phone Number 305-609-3836 Fax Number 305-370-6214

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#### LegalZoom

Colby Verrett, Partner Manager  
 9900 Spectrum Dr.  
 Austin, TX 78717  
 Phone Number 512-820-4892 Fax Number -

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#### Liberty Life Assurance Company of Boston

Kevin Broderick, Senior Group Benefit Sales Consultant  
 175 Berkeley St.  
 Boston, MA 02116  
 Phone Number 516-698-0696 Fax Number 813-969-2002

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#### Minnesota Life Insurance Company

Susan Munson-Regala, 2nd Vice President, Actuary  
 400 Robert St. North  
 St. Paul, MN 55101  
 Phone Number 800-392-7295 Fax Number 651-665-3791

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#### Mutual of Omaha

Ryan James Gray, Sales Manager  
 1000 Sawgrass Corporate Pkwy., Suite 158  
 Sunrise, FL 33323  
 Phone Number 954-626-5201 Fax Number 954-845-6077

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#### Preferred Legal Plan

Brian J. Samuels, Vice President, CEO  
 2535 N. 40th Ave.  
 Hollywood, FL 33021  
 Phone Number 954-246-8438 Fax Number 786-621-8441

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#### Pre-Paid Legal Services, Inc. of Florida DBA LegalShield

Alicia Underwood, Proposal Director  
 One Pre-Paid Way P.O. Box 145  
 Ada, OK 74820  
 Phone Number 580-310-7665 Fax Number 580-310-6893

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#### Reliance Standard Life

Shawn Martin, Senior Sales Representative  
 800 Corporate Dr., #100  
 Ft. Lauderdale, FL 33334  
 Phone Number 954-846-7372 Fax Number 954-846-7380

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#### Standard Insurance Company

Graeme Queen, 2nd Vice President Strategic Account Services  
 1100 S.W. 6th Ave.  
 Portland, OR 97204  
 Phone Number 813-879-2900 Fax Number 813-879-2431

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#### Trustmark Insurance

Cindy Taylor, Senior Manager  
 400 Field Dr.  
 Lake Forest, IL 60045  
 Phone Number 847-283-3386 Fax Number 847-615-4947

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### U.S. Legal Services

Marie M. Forbes, President  
8133 Baymeadows Way  
Jacksonville, FL 32256  
Phone Number 904-448-6000 Fax Number 904-730-0023

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### United Concordia Dental

Thomas Palmer, Senior Vice President, Sales  
4401 Deer Path Rd.  
Harrisburg, PA 17110  
Phone Number 717-260-7536 Fax Number 717-260-6965

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### UnitedHealthcare Insurance Company

James F. Bedard, Chief Financial Office, UnitedHealthcare - Northeast Region  
185 Asylum Street  
Hartford, CT 06103  
Phone Number 860-702-5000 Fax Number 813-890-4530

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