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Southwest Florida Water Management District

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Executive Director

January 11, 2021

Set 2

TO: All Potential Respondents
RFP 2110 Auctioneering Services

FROM: Sherry Wooten, Procurement Specialist II

SUBJECT: Response to Questions

QUESTION: Who is the current vendor?

ANSWER: The District current Contractor is Atkinson Realty and Auction, Inc.

QUESTION: Will live auctions take place during the normal work week (Monday - Friday)? Or will live auctions sometimes be held on Saturdays or Sundays?

ANSWER: Live auctions will be coordinated and scheduled on an as-needed basis and may be held any day of the week. Refer to Section 3.3.1 Live Auction Services – As Needed.

QUESTION: What is the anticipated monthly / annual volume?

ANSWER: The anticipate monthly / annual volume cannot be predicted. This information will vary from year to year. The annual volume of fixed assets for Fiscal Year 2020 includes, but is not limited to the following:

- (21) Small Equipment - winches, tire changers, automotive lifts, pressure washers, etc.,
- (277) IT Equipment - laptops, personal computers, servers, chassis, monitors, switches, routers, etc.
- (35) Vehicles and Vehicle Equipment - Airboats, trailers, trucks, mowers, ATV's, tractor, etc.

These items do not include miscellaneous items that are not considered fixed assets.

QUESTION: Is there a current backlog volume to auction before regular volume levels begin?

ANSWER: Currently, the following items are pending submittal to the auction facility for sale:

- (7) pallets of IT equipment,
- (2) generators,
- (1) van and (2) trucks,
- (2) dump trucks and (1) excavator
- Various small miscellaneous items

QUESTION: What was the breakdown in volume and Gross Merchandise Value (GMV) of light vehicles versus heavy vehicles and/equipment auctioned in 2020?

ANSWER: (13) trucks, (3) tractors, (1) JD Wheel Loader, (1) boat, (1) airboat, (6) ATV's/UTV's/golf cart, Electric car, (4) mowers, (3) trailers, pressure washer, tire changer, work truck topper. In fiscal year 2020, the total received was \$241,952.83 before commission and hauling fees. This amount was for all surplus items sent to auction, fixed assets and non-assets.

QUESTION: What was the breakdown in volume and GMV of light vehicles versus heavy vehicles and/equipment auctioned in 2019?

ANSWER: (15) trucks, UV's, (6) trailers, For Heavy Equipment there was a Mud Buddy, Grader, (4) Semi Mack Transports, Unimog, Forester SK300, Marsh Master. Also, (2) mowers, (4) ATV's. In fiscal year 2019, the total received was \$303,644.96 before commission and hauling fees. This amount was for all surplus items sent to auction, fixed assets and non-assets.

QUESTION: What was the breakdown in volume and GMV of light vehicles versus heavy vehicles and/equipment auctioned in 2018?

ANSWER: (19) trucks, UV's, Vans, (2) trailers, For Heavy Equipment there was a JD tractor, Forklift, Massey Ferguson Tractor. Also, (1) airboat, welders, generators, (3) mowers, (6) ATV's, Gem Cars, Golf Carts. In fiscal year 2018, the total received was \$211,980.99. This was the amount the District received **after** commission and hauling fees on all surplus items sent to auction, fixed assets and non-assets.

QUESTION: What was the breakdown in volume and GMV of light vehicles versus heavy vehicles and/equipment auctioned in 2017?

ANSWER: (12) trucks, (2) trailers, For Heavy equipment there were (2) JD Dozers, Volvo Motor Grader, Skid Sprayer w/100 gallon tank. Also, generators, compressors, (1) mower, (4) ATV's. In fiscal year 2017, the total received was \$196,326.70. This was the amount the District received **after** commission and hauling fees on all surplus items sent to auction, fixed assets and non-assets.