



An Equal Opportunity Employer

Southwest Florida Water Management District

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August 6, 2019

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TO: All Potential Respondents
RFB 1906 – Districtwide Telecommunication Services

FROM: Nikitra King, Procurement Specialist II

SUBJECT: Response to Questions

QUESTION: 3.1.5 Required services by Contractor shall include dedicated Internet access, full mesh Multiprotocol Label Switching (MPLS), Metro-E, or Native Local Area Network (NLAN), Wide Area Network (WAN) between Service Offices, and Public Switched Telephone Network (PSTN) access to be provided via Integrated Services Digital Network (ISDN) Primary Rate Interface (PRI). The District’s goal is to transition to Session Initiation Protocol (SIP) trunk in the future. Would that be in compliance with RFB 1906?

ANSWER: SIP trunking is an acceptable replacement for ISDN PRI services at any of the locations; please specify locations that will be serviced by SIP trunks.

QUESTION: In 3.1.11, please explain what is meant by “maintain and supply current connectivity to all existing connected service office locations”. Are you talking about your existing network?

ANSWER: Whether or not service is currently being provided by selected contractor, new service will not impact current connected services.

QUESTION: Will the District outline the process for negotiation of a mutually agreeable contract upon award should a bidder attach an additional agreement to its proposal as contemplated by Section 1.21?

ANSWER: No, the District will not outline the process. Per Section 1.21, “If a Bidder desires to propose a change to a term or condition of the solicitation or Agreement, the Bidder must submit its request under the procedure set forth in Section 1.10, Technical Questions. Any changes offered by a Bidder in a bid response will not be considered by the District.”

QUESTION: If the bidder proposes an additional agreement in accordance with Section 1.21, will the District bind bidders to the terms and conditions of the RFP without further discussion or negotiation?

ANSWER: Per Section 1.21, “By submitting a bid, the bidder agrees to all the terms and conditions of this solicitation and those included in the Agreement attached as

Attachment 5. The contents of the bid of the successful bidder (Bidder) will be incorporated into a written agreement in terms acceptable to the District at its absolute discretion.”

QUESTION: Will the District allow bidders to take exception or request clarification in its response if such modifications allow bidder to offer the most beneficial and cost effective solution to the District?

ANSWER: Per Section 1.21, “The submittal of a bid will constitute acknowledgement of all terms and conditions of this solicitation and the District will construe the bid response as though no changes were presented.”

QUESTION: Is the RFP available in Word format?

ANSWER: No.