



An Equal Opportunity Employer

# Southwest Florida Water Management District

2379 Broad Street, Brooksville, Florida 34604-6899  
(352) 796-7211 or 1-800-423-1476 (FL only)  
WaterMatters.org

**Bartow Office**  
170 Century Boulevard  
Bartow, Florida 33830-7700  
(863) 534-1448 or  
1-800-492-7862 (FL only)

**Sarasota Office**  
6750 Fruitville Road  
Sarasota, Florida 34240-9711  
(941) 377-3722 or  
1-800-320-3503 (FL only)

**Tampa Office**  
7601 U.S. 301 North (Fort King Highway)  
Tampa, Florida 33637-6759  
(813) 985-7481 or  
1-800-836-0797 (FL only)

**Jeffrey M. Adams**  
Chair, Pinellas

**Ed Armstrong**  
Vice Chair, Pinellas

**Bryan K. Beswick**  
Secretary, DeSoto, Hardee,  
Highlands

**Michelle Williamson**  
Treasurer, Hillsborough

**H. Paul Senft, Jr.**  
Former Chair, Polk

**Randall S. Maggard**  
Former Chair, Pasco

**John Henslick**  
Manatee

**James G. Murphy**  
Polk

**Kelly S. Rice**  
Citrus, Lake, Levy, Sumter

**Joel Schleicher**  
Charlotte, Sarasota

**Rebecca Smith**  
Hillsborough, Pinellas

**Mark Taylor**  
Hernando, Marion

**Scott Wiggins**  
Hillsborough

**Brian J. Armstrong, P.G.**  
Executive Director

December 14, 2018

Set 1

**TO:** All Potential Respondents  
RFQ1 19-1901 Digital Video Camera Maintenance and Monitoring

**FROM:** Lisa Marshel, Procurement Specialist

**SUBJECT:** Response to Questions

**QUESTION:** Scope and specifications (Item 2): “Daily remote monitoring using Mobotix software” There are 3<sup>rd</sup> party systems designed to do this on many different brands, including Mobotix. Universal 3<sup>rd</sup> party software allows us to perform this function more efficiently than using several different types of software. Our software will actually ping the camera several times per minute and alert us of a disconnected camera during any ping. So we will know when a camera disconnects in real time, rather than the next day.

**ANSWER:** The District will allow using a 3<sup>rd</sup> party system to monitor the camera system.

**QUESTION:** Scope and specifications (Item 2): “Verify the cameras is providing video and operating as designed” What does “operating as designed” mean other than displaying video?

**ANSWER:** Confirm cameras are rebooting once per day, whether settings have changed, etc.

**QUESTION:** Scope and specifications (Item 3) How high is “high above the ground”. Approximately what is the tallest camera height?

**ANSWER:** The highest camera is approximately 20 feet above the ground.

**QUESTION:** What are the models of the cameras? PTZ cameras take more time to verify than fixed cameras as we would have to test the pan, tilt and zoom function of the cameras. PTZ cameras also take longer to repair and fail more often.

**ANSWER:** The camera model varies from location to location. An example is the Mobotix M12 model camera.

**QUESTION:** Is your control center currently running the latest version of Mobotix MxManagementCenter (MxMC)?

**ANSWER:** The District is currently using Version 2.5.0.2.

**QUESTION:** Any unusual access requirements for the sites mentioned?

ANSWER: No.

**QUESTION:** Are there limitations for when the on-site camera maintenance time falls within the quarter, or just that it happens at any point during the 3 month period?

ANSWER: There are no limitations on when the on-site camera maintenance must be completed within the quarter. It must be completed during the 3-month period.

**QUESTION:** Can any part of this contract be assigned to a sub-contractor?

ANSWER: No.

**QUESTION:** Would the District be open to allowing the selected vendor to install their equipment at each site, in order to facilitate ease of camera monitoring?

ANSWER: Yes.

**QUESTION:** Will the District allow vendors to visit any of the camera sites and view the system currently in place?

ANSWER: Site S-155 (12550 Morris Bride Rd., Tampa FL, 33617) is located on public property. Potential respondents are able to view the site at their convenience. The District will not provide a coordinated site visit at this time.

**QUESTION:** Do you know how many locations require a "bucket truck"? 1.A Height permitted, is another tool permitted to be used instead of a bucket truck?

ANSWER: All locations could potentially require a lift mechanism to reach the cameras in operation. Any lift mechanism which allows the selected vendor to reach the installed cameras safely is permitted.

**QUESTION:** Is replacement of cameras an as-needed basis or should it be factored into the Agreement as a spread cost?

ANSWER: As stated in #4 of the Scope and Specifications, the District will provide replacement cameras as needed.

**QUESTION:** Camera adjustments is mentioned as needed, should that be priced as needed or part of the agreement?

ANSWER: Camera adjustments will be performed by the selected vendor quarterly as part of the quarterly maintenance.