



An Equal Opportunity Employer

# Southwest Florida Water Management District

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WaterMatters.org

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Sarasota, Florida 34240-9711  
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1-800-320-3503 (FL only)

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**Brian J. Armstrong, P.G.**  
Executive Director

August 2, 2018

Set 1

**TO:** All Potential Respondents  
RFB 1819 Amphibious Vehicle with Optional Trade-In

**FROM:** Sherry Wooten, Procurement Specialist

**SUBJECT:** Response to Questions

**1. If the vendor cannot meet certain required specs, or a different but comparable design is offered, how would SWFWMD like the vendor to list this?**

Refer to Paragraph 4.1, Basis for Award of Agreement and Refer to Paragraph 3.2, General Requirements and Technical Specifications. The intent is that the District does not bind itself to accept the minimum specifications stated in this RFB but reserves the right to accept any bid that, in the judgement of the District, will best serve the needs and the interest of the District. Bidder must submit documentation to include, descriptive literature and/or complete specifications evidencing the vehicle model the Bidder is bidding on with their Bid Response Form. Included in the literature submitted by the Bidder, the Bidder shall indicate the design and how it differs from the specifications and indicate any cost differences as well. It is in the District's best interest to consider any design differences, their associated cost differences, and make a decision on what design suits its needs.

**2. If the vendors specs exceed required specs, how would SWFWMD like the vendor to list this?**

Refer to response in question 1 above. If a specification is exceeded, the Bidder should indicate how it is exceeded, and any associated cost differences. It is in the District's best interest to consider any specification differences, their associated cost differences, and make a decision on what specifications suit its needs.